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# Workload placement in a hybrid world

It's where you put it that counts



# Why are we here?

Platform and deployment models will co-exist.  
So what should run where?

# On our Regcast today

**David Chalmers** HP

**Dale Vile** Freeform Dynamics

**Tim Phillips** The Reg

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# Routine deployment questions

Where should we run this new workload or application?

Are our existing workloads and applications running in the right place?

## The overriding concern

With new deployment options emerging, how do we make these decisions objectively?

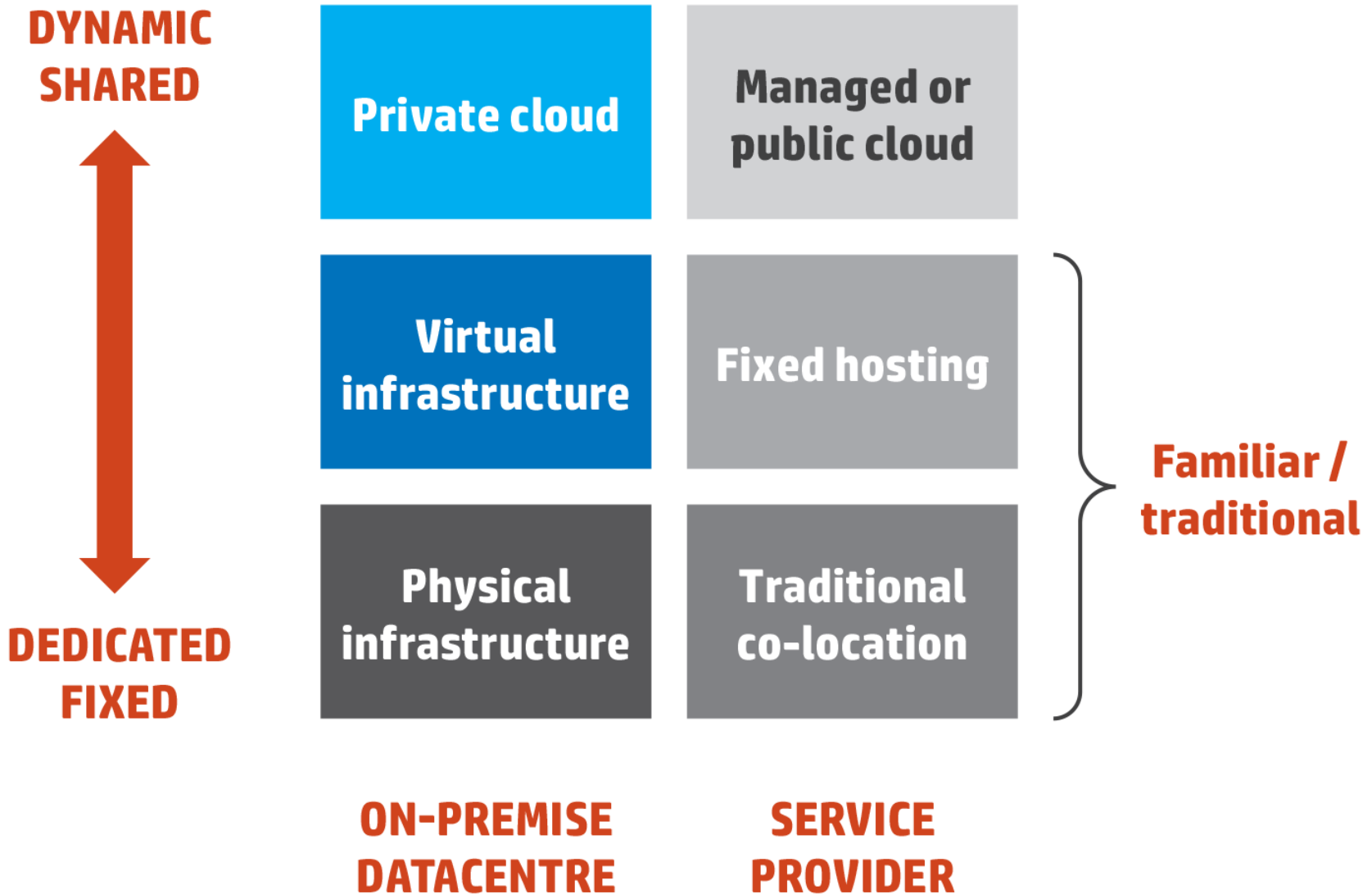
**Platform Software**

**Operating System**

**Hardware architecture**

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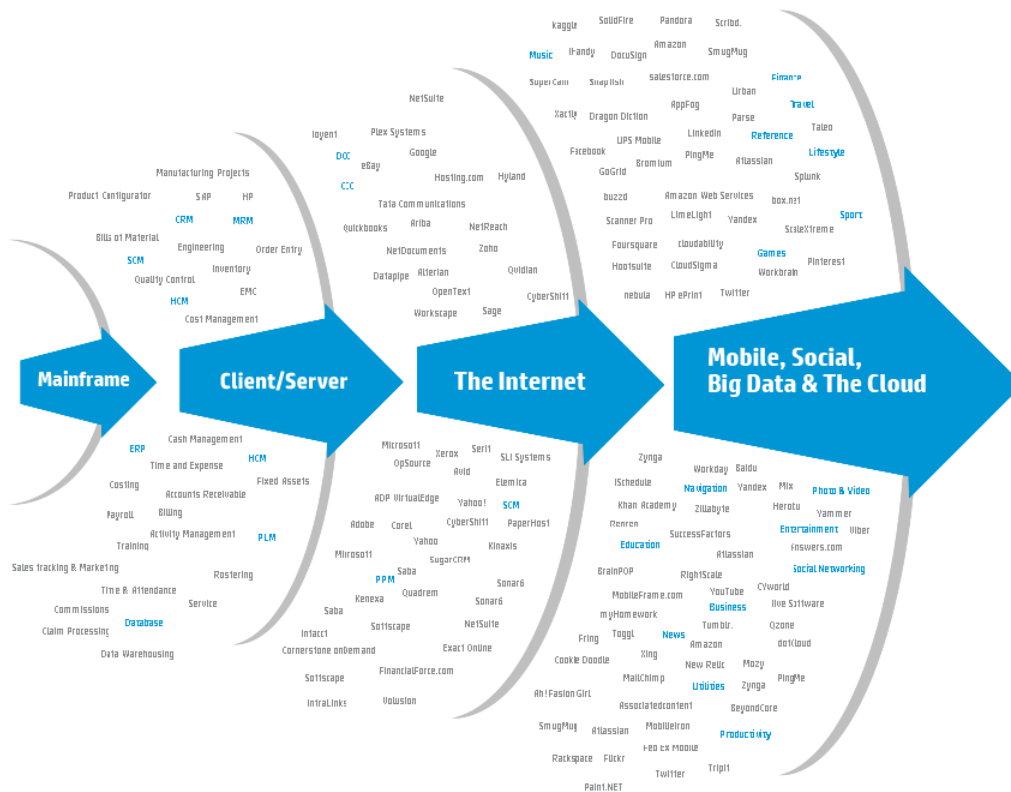
# Making decisions objectively

**History & inertia  
Politics &  
prejudice  
Assumption**



**Business value  
Cost & risk  
Future-proofing**

# The world has changed, storage has not



## 60 seconds:



168 million+ emails sent



1,820TB of data created



217 new mobile web users

## 1 million users:

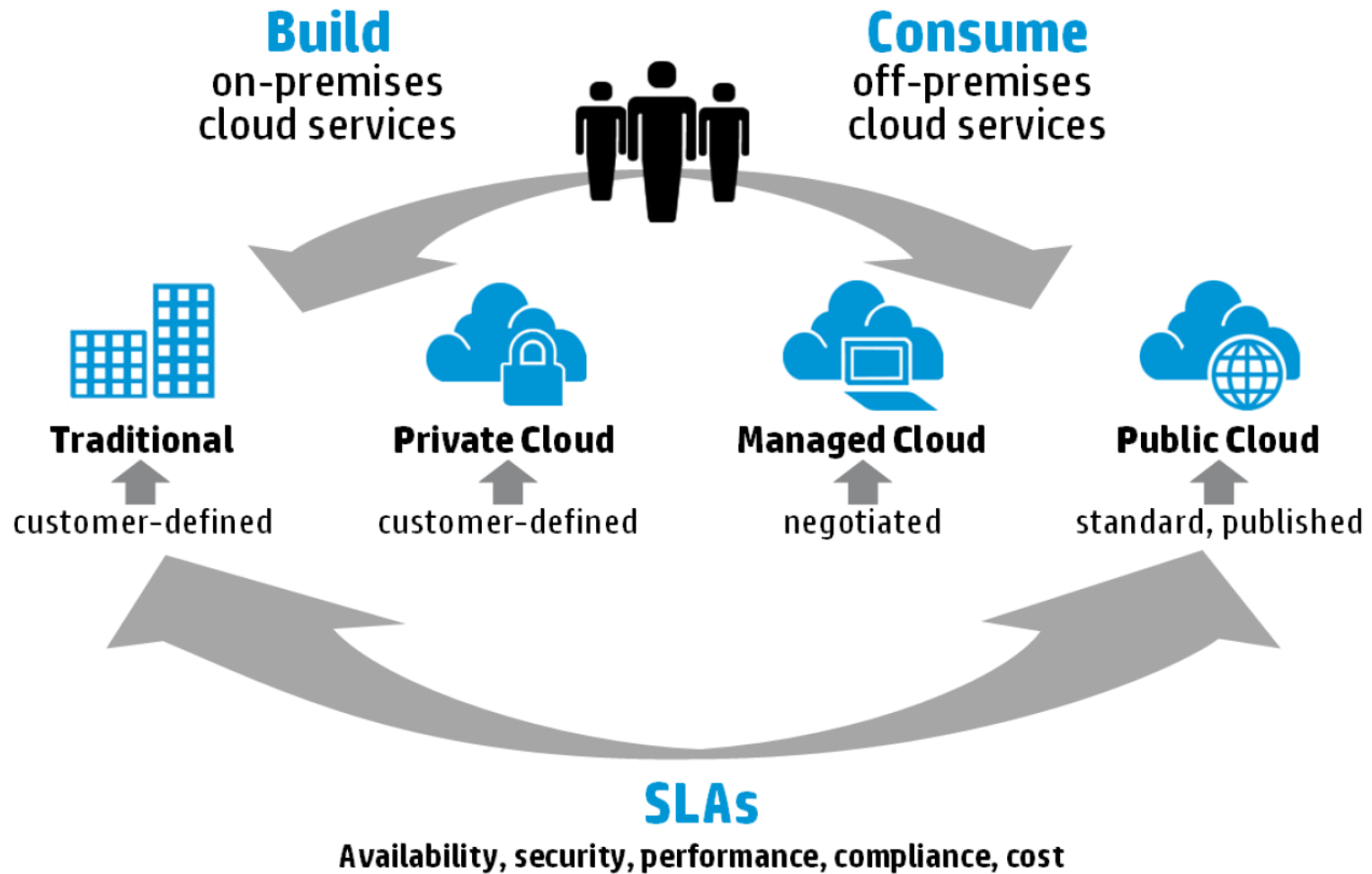
- AOL: 9 years
- Facebook: 9 months
- Draw Something: 9 days

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# Four delivery options differentiated by SLA



# The four big cloud computing options

## **Do it yourself**

Best-of-breed approach internally integrated

**Difficult to execute**

## **Single vendor**

Homogeneous infrastructure

**ISV lock-in; lack of flexibility**

## **Paid integration**

Services-led integration

**Complex and expensive**

## **Integrated by design**

Open, common architecture & integrated solutions

**Will vendors do this?**

# Target best return for least resources

Know where you are, then have some view of where you are going

What is core and what is context?

What makes you “you”?

Use discovery workshops

Make use of partners, not suppliers



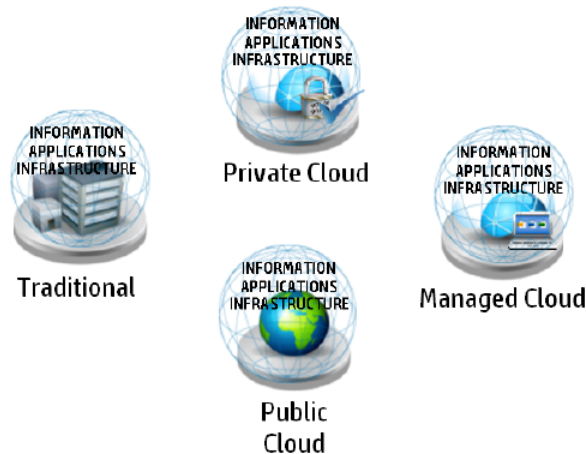
# Agility is everything

## Traditional



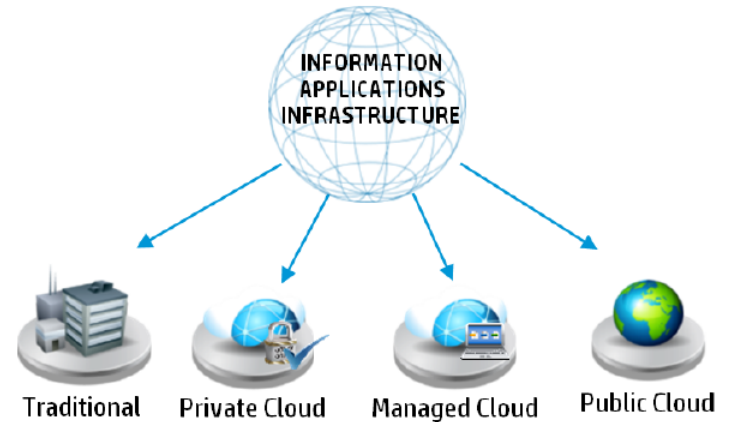
Dedicated, physical,  
homogenous

## Evolving current state



Disparate architectures, technology,  
management, and security

## The aspiration

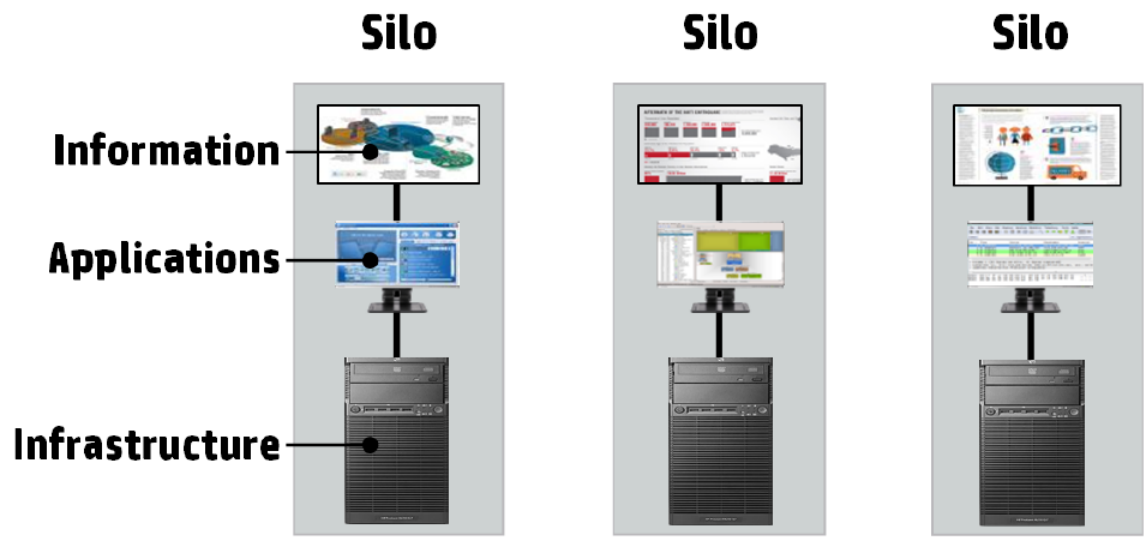


Open, converged architecture,  
management, and security

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# Traditional IT limitations



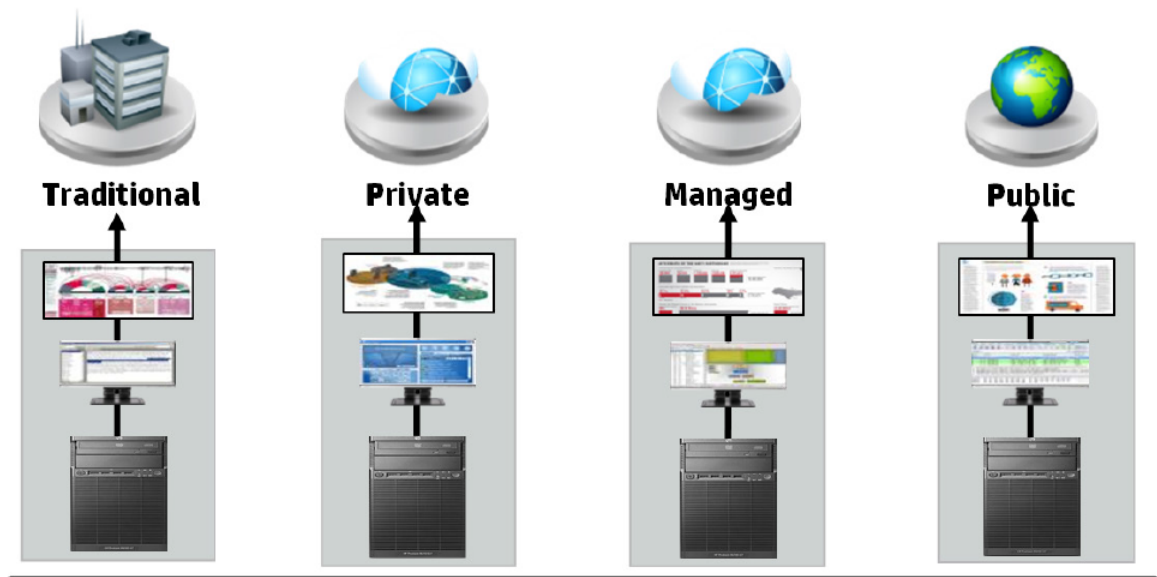
Information,  
applications and  
Infrastructure are  
**hardwired**

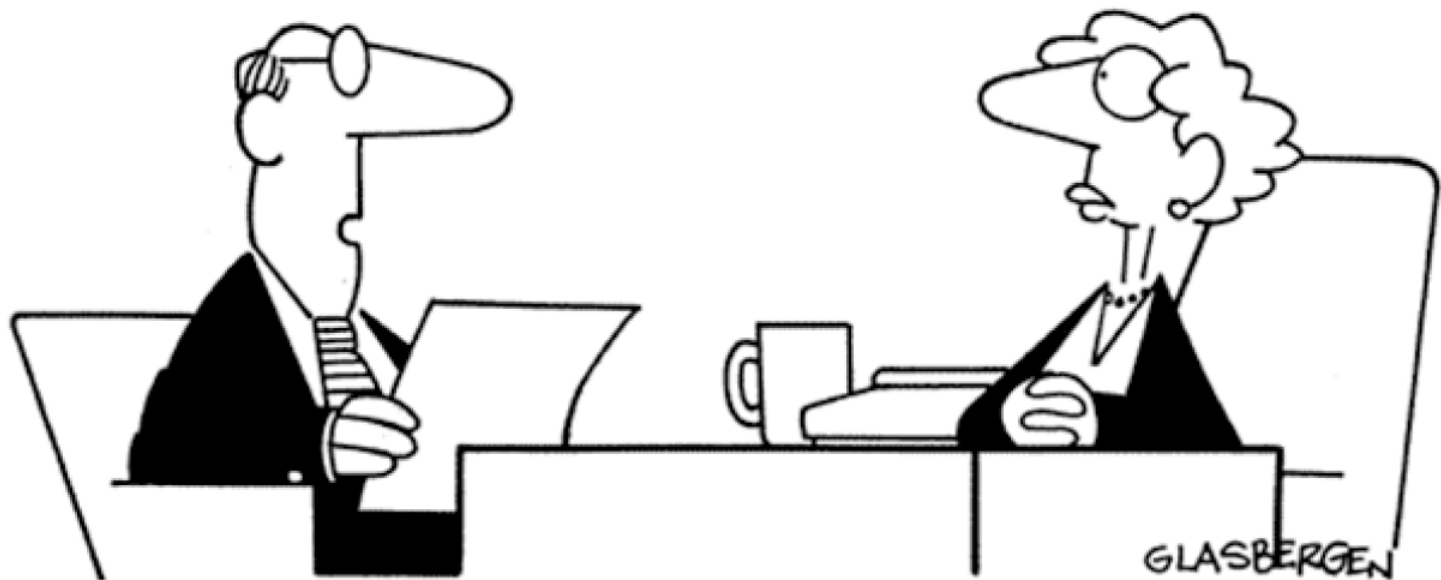
Built in **silos** to deliver  
performance and  
security

**Not built** for agility,  
speed and flexibility

# Today's approach to hybrid delivery can drive *more* complexity

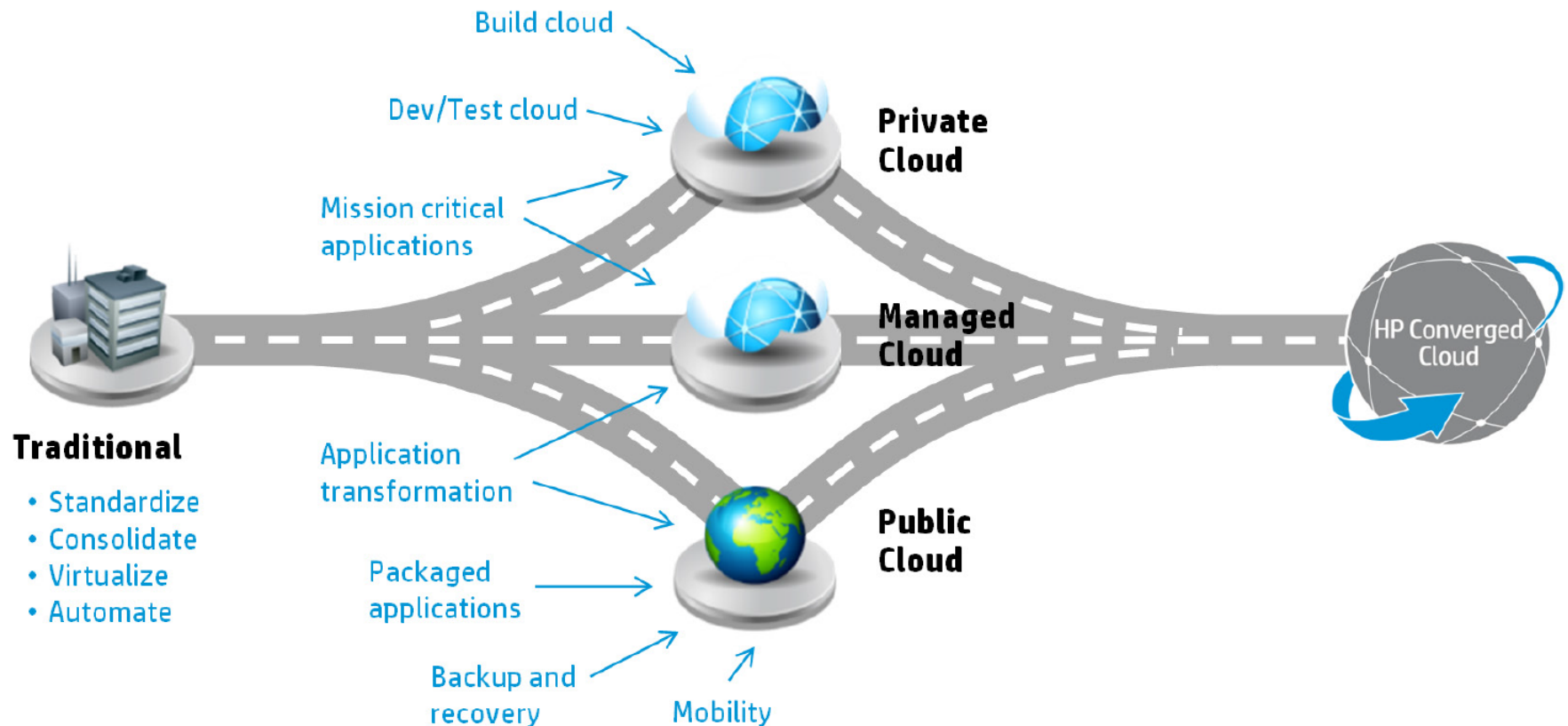
Service models  
continue to be unique  
and siloed for **each  
deployment model**





**“My team is having trouble thinking outside the box. We can’t agree on the size of the box, what materials the box should be constructed from, a reasonable budget for the box, or our first choice of box vendors.”**

# Every enterprise on a journey at a different pace

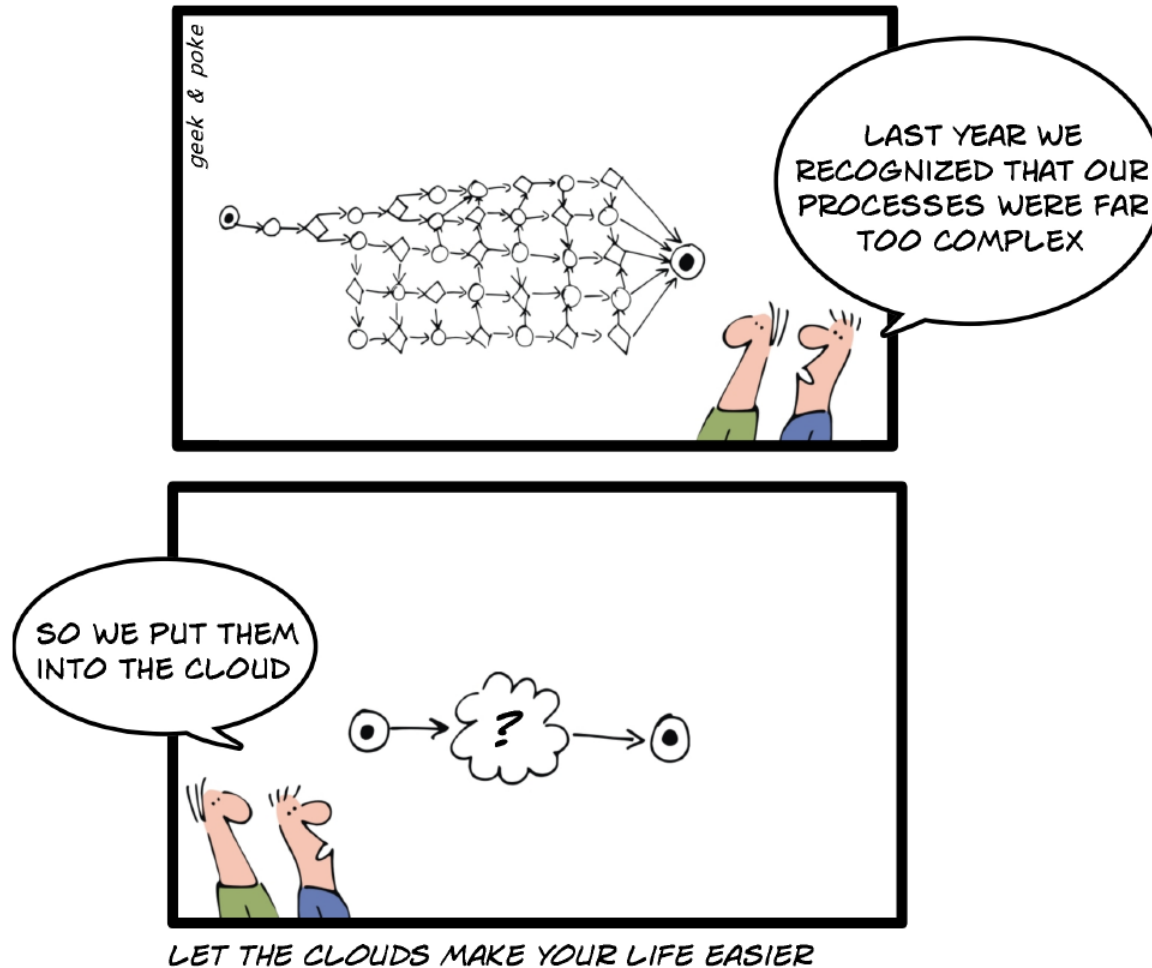


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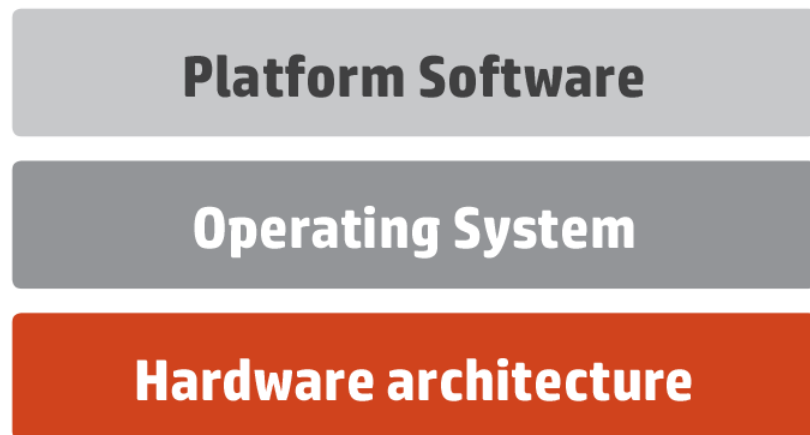




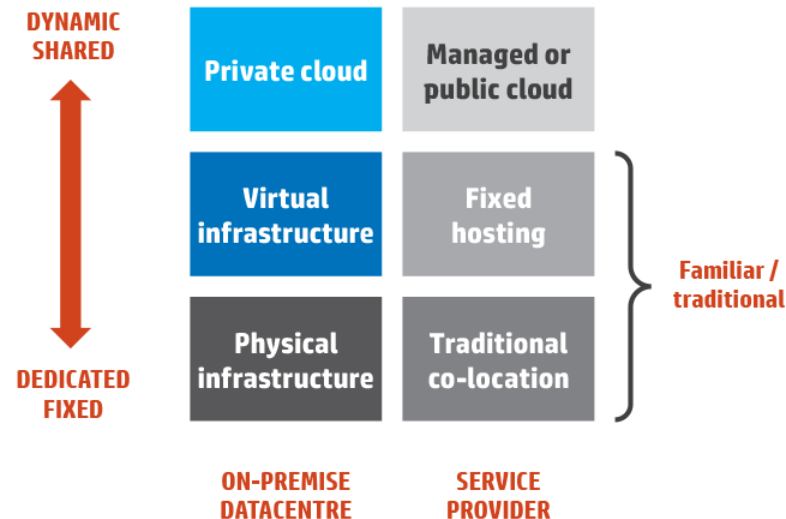
# Everything in the cloud?



# Bringing it all together



**Application dependencies**  
**Skills and resources**  
**Integration requirements**  
**Existing investments**  
**Commercial considerations**



**Demand volatility**  
**Service level requirements**  
**Comms dependencies**  
**Security and compliance**  
**Licensing considerations**

# Further Reading

## HP

**HP Converged Infrastructure**

<http://bit.ly/10zqTyx>

**HP Cloud Infrastructure Zone**

<http://bit.ly/15GW9MZ>

## Freeform Dynamics

**Cloud and IT delivery**

<http://bit.ly/17WRINg>

**The links between public and private cloud**

<http://bit.ly/10zr9xr>

**Virtualisation to private cloud**

<http://bit.ly/110V0fq>

# Thanks for joining us

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**An archived version of today's events will be made available on The Register in the near future.**

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